

PERSONAL PROTECTION TIPS FOR REALTORS

BEST DEFENSE OF ILLINOIS

Crime Prevention Seminars and Products

888 439-1411
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- ✓ Be alert. When you feel uncomfortable in a situation, get out!
- ✓ Dress conservatively. Avoid wearing short skirts, tight clothing and flashy jewelry.
- ✓ Let your office (or family) know when, where and with whom your appointments will be and when you should return.
- ✓ Don't hold an open house alone. There is some safety in numbers. Always carry a cellular phone and check in with your home or office frequently.
- ✓ If a home has a security system be sure to learn to use its features.
- ✓ Never show property alone at night or advertise a property as vacant.
- ✓ Don't list your home phone number on your business card. Use your office, pager and/or cellular phone number.
- ✓ Develop a coded distress signal with your office and family. This will allow you to call the office or home with a seemingly harmless message that will alert others that something is wrong and that you need help.
- ✓ Let prospects know or think that someone could be showing up at the property at any time. This could discourage a crime.
- ✓ Never meet a first time prospect at a property based only on a phone call. Meet at your office first. Introduce them to at least two other people. Ask them to show ID and state that this is company policy. Have them fill out an information form to find out as much as you can about them. Ask for and checkout phone numbers.
- ✓ Always take your own car when showing a property. Always lock your car doors when entering or leaving. Have keys in hand when walking to and from your car.
- ✓ Let potential buyers explore areas of a home on their own with you following behind. Avoid going into basements or confined areas where you can become trapped. Always position yourself between the prospect and the exit.
- ✓ Trust your instincts. Report any suspicious behavior to the police immediately.
- ✓ Keep on file at your office, accessible by others, your photograph, car model and license number, drivers license number, emergency contacts, and important medical information.
- ✓ Have a plan for personal self-defense and be prepared to use it.
- ✓ Read "The Gift of Fear" , by Gavin DeBecker.
- ✓ Most importantly, remember that **no sale is worth risking your life!**

Do you know of a group or club that would
benefit from a Safety & Self-Defense Program?
Call 888 439-1411
www.BestDefenseIllinois.com